

# Partial identification of finite mixtures in econometric models

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We consider partial identification of finite mixture models in the presence of an observable source of variation in the mixture weights that leaves component distributions unchanged, as is the case in large classes of econometric models. We first show that when the number  $J$  of component distributions is known a priori, the family of mixture models compatible with the data is a subset of a  $J(J - 1)$ -dimensional space. When the outcome variable is continuous, this subset is defined by linear constraints, which we characterize exactly. Our identifying assumption has testable implications, which we spell out for  $J = 2$ . We also extend our results to the case when the analyst does not know the true number of component distributions and to models with discrete outcomes.

**KEYWORDS.** Partial identification, finite mixture models.

**JEL CLASSIFICATION.** C24.

## INTRODUCTION

Finite mixture models feature prominently in many areas of econometrics. When individual heterogeneity in labor markets is characterized by a finite number of types, as in Eckstein and Wolpin (1990) and Keane and Wolpin (1997), structural parameters of interest are recovered from a finite mixture. In measurement error models, including data contamination and misclassification of treatment or other observed discrete regressors (see Chen, Hong, and Nekipelov (2011)), observed outcomes are drawn from a finite mixture of distributions. The very large class of dynamic models with hidden discrete state variables, such as regime switching, also falls into the category of finite

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mixtures (see [Kim and Nelson \(1999\)](#) for an extensive treatment). Finally, social interactions, imperfect competition, or complementarities in discrete choice models often generate multiple equilibria, hence finite mixture models, where the components are outcome distributions conditional on a realized equilibrium and the equilibrium selection mechanism characterizes the mixture weights.

The statistical literature on parametric estimation of finite mixtures and determination of the number of components in mixtures is vast, as evidenced in a recent account by [Frühwirth-Schnatter \(2006\)](#). Recently, however, attention was drawn to the empirical content of structural economic models with unobserved types or states short of parametric assumptions on component distributions and mixture weights. Several strategies for the nonparametric identification of finite mixtures have emerged as a result. [Mahajan \(2006\)](#), [Lewbel \(2007\)](#), and [Hu \(2008\)](#) relied on instrumental variables to identify models with misclassified discrete regressors. [Chen, Hong, and Tamer \(2005\)](#) relied on auxiliary data and [Chen, Hu, and Lewbel \(2008, 2009\)](#) used shape and moment restrictions to identify several types of measurement error models. [Kitamura \(2003\)](#) relied on shape invariance to identify finite mixture models nonparametrically.

Many of the studies mentioned above<sup>1</sup> impose an exclusion restriction: the data contain a variable that shifts the mixture weights without affecting component distributions. This exclusion restriction has much larger appeal than the data combination and misclassification framework. It can be derived from the widely maintained Markov assumption in regime-switching and other hidden state models. We also show how it can be substantiated in models of unobserved heterogeneity, where geographical variables, for instance, may shift type proportions without affecting utility, and in models with multiple equilibria, where specific interventions may increase the likelihood of one equilibrium being selected without affecting outcomes conditional on equilibrium.

This exclusion restriction is generically insufficient for nonparametric identification of the component distributions and the mixture weights. However, it has a non-trivial empirical content, which we characterize through a constructive description of the identified set. Our bounds are sharp and our identifying restriction implies testable implications, which are quite simple for two-component mixtures at least.

Ours is not the first attempt at partial identification of mixture models. Some of the recent work on partial identification studied particular mixture models and/or identifying restrictions. Thus, [Horowitz and Manski \(1995\)](#) derived sharp bounds on the distribution of contaminated variables, but they assumed an upper bound on the probability of contamination, while we do not restrict mixture weights. [Bollinger \(1996\)](#) derived sharp bounds on  $\mathbb{E}[Y|X]$  when  $X$  is a mismeasured binary regressor; our results apply to regressors of any form in any kind of mixture. [Hall and Zhou \(2003\)](#) studied nonparametric identification in models with repeated measurements. More precisely, they derived bounds for the distribution of a  $T$ -dimensional mixture when  $T \geq 2$  and each component has independent marginals. [Kasahara and Shimotsu \(2009\)](#) built on similar ideas to identify finite mixtures of persistent types in dynamic discrete choice models. [Bonhomme, Jochmans, and Robin \(2012\)](#) showed point identification when  $T \geq 3$  under a rank condition and they proposed a convenient estimation method.

<sup>1</sup>Namely [Mahajan \(2006\)](#), [Lewbel \(2007\)](#), [Hu \(2008\)](#), and [Chen, Hu, and Lewbel \(2008, 2009\)](#).

Molinari (2008) gave general partial identification results for the distribution of a misclassified categorical variable. She proposed a direct misclassification approach to the treatment of data errors that fully exploits all known restrictions on the matrix of data misclassification probabilities. In the model  $P_w = P_{w|x}P_x$ , Molinari derived sharp bounds on the vector of true frequencies  $P_x$  based on the distribution of misclassified data  $P_w$  and a very comprehensive class of restrictions on the matrix of misclassification probabilities  $P_{w|x}$ . In contrast to Molinari (2008), we consider unrestricted outcome variables (continuous and discrete) and we rely on an exclusion restriction rather than on assumptions on the misclassification process.

In the case of a two-component mixture, we show that the identified set can be characterized as a two-parameter family of component distributions and mixture weights. Hence, the mixture model is nonparametrically identified up to location and scale. Going beyond the two-component mixture case, we characterize the identified set for a  $J$ -component mixture as a  $J(J - 1)$ -parameter family. As a  $J$ -factor model, the mixture model is nonparametrically identified up to a translation and change of basis. The extension bears resemblance to the work of Cross and Manski (2002) (and Molinari and Peski (2006)), especially as in both cases the construction requires computation of the extreme points of a convex polytope. But the problem Cross and Manski (2002) studied is “ecological inference”: the mixture weights are known.

In general, misspecification of finite mixture models in the form of an erroneous maintained number of component distributions is a serious concern, as it may invalidate inference. This is one of the major themes in the statistical literature on parametric mixtures. In econometrics, some recent papers have, therefore, taken up testing for the true number of components (in Kasahara and Shimotsu (2011), for instance). Our analysis addresses the identification aspect of this concern: we show that the construction of the identified set can be embedded in an iterative procedure that determines the smallest number of components that could have generated the data.

The paper is organized as follows. Section 1 presents the analytical framework and discusses the exclusion restriction that underlies our partial identification results. To convey the intuition, we first study, in Section 2, mixtures with two components; Section 3 then gives general results in the  $J$ -component case. These two sections mainly focus on continuously distributed outcomes; Section 4 extends our results to discrete outcomes. We also present in Section 4 an iterative procedure to determine the smallest number of components that could have generated the data when the true number of components is not known a priori. Most proofs are given in Appendix B.

## 1. FINITE MIXTURES WITH EXCLUSION RESTRICTIONS

### 1.1 Analytical framework

Let  $Y$  be a random variable and let  $Z = (X, W)$  be a random vector defined on the same probability space. In all that follows,  $F$  denotes conditional cumulative distribution functions, and lowercase letters  $w, x, y$ , and  $z$  are used to denote realizations of the random elements  $W, X, Y$ , and  $Z$ . We assume that observed outcomes  $Y$  are generated from a finite mixture of at most  $J \geq 1$  component distributions.

**ASSUMPTION 1 (Mixture).** *There exists a finite integer  $J$  such that the conditional distribution of  $y$  given  $x$  is given by*

$$F(y|z) = \sum_{j=0}^{J-1} \lambda_j(z) F_j(y|z), \quad (1.1)$$

where the  $\lambda_j(z)$  are nonnegative numbers and the  $F_j(\cdot|z)$  are cumulative distribution functions.

Note that since we assume that both  $F$  and the  $F_j$ 's are cumulative distribution functions (c.d.f.'s), (1.1) implies that  $\sum_{j=0}^{J-1} \lambda_j(z) \equiv 1$ . In particular, the nonnegativity of the weights implies that none of them can be larger than 1. On the other hand, we allow for the possibility that some of them are actually zero, so that the model has fewer than  $J$  components for some or all values of  $z$ .

We assume that an infinite sample from the distribution of  $(Y, Z)$  is available, so that we can recover the distribution function  $F(y|z)$  of  $Y$  conditional on  $Z$ . The objects of interest are the latent component distributions  $F_j(y|z)$  and the mixture weights  $\lambda_j(z)$  for  $j = 0, \dots, J - 1$ . Without further assumptions, the components of the mixture are clearly not identifiable; the observed distribution function  $F(y|z)$  could be rationalized as  $F(y|z) = \sum_{j=0}^{J-1} \lambda_j(z) F_j(y|z)$  with  $\lambda_j = 1$  for  $j = 0$ , say, and zero otherwise.

The identifying restriction we consider is a source  $W$  of variation in the mixture weights that leaves each of the component distributions unchanged. Our whole analysis is conditional on  $X$ , and our identification results apply for any value of  $x$  for which the following assumption holds.

**ASSUMPTION 2 (Exclusion Restriction).** *We have  $F_j(y|x, w) = F_j(y|x)$ , for all  $j = 0, \dots, J - 1$  and all  $(y, w)$ .*

For simplicity, we drop  $x$  from the notation from now on; all quantities considered are implicitly functions of  $x$ .

We are concerned in this paper with the characterization of the empirical content of Assumptions 1 and 2. This takes the form of a constructive characterization of the identified set, which is defined as follows.

**DEFINITION 1 (Identified Set).** *The identified set is the set of distributions  $F_j(y|x)$  and mixture weights  $z \mapsto \lambda_j(z)$ ,  $j = 0, \dots, J - 1$ , that satisfy Assumptions 1 and 2.*

Under Assumptions 1 and 2, the mixture can be written, for any pair  $w, w'$  in the support of  $W$ , as

$$\begin{aligned} F(y|w) &= F(y|w') + \sum_{j=0}^{J-1} (\lambda_j(w) - \lambda_j(w')) F_j(y) \\ &= F(y|w') + \sum_{j=1}^{J-1} (\lambda_j(w) - \lambda_j(w')) (F_j(y) - F_0(y)), \end{aligned}$$

where the first equation results from the exclusion restriction and the second equation results from the mixture specification with  $\lambda_0(w) = 1 - \sum_{j=1}^{J-1} \lambda_j(w)$  for all  $w$ . Hence the observable  $F(y|w) - F(y|w')$  is a  $J - 1$ -dimensional scalar product. The first term

$$(F_j(y) - F_0(y))_{j=1}^{J-1}$$

is a function of  $y$  only. The second term

$$(\lambda_j(w) - \lambda_j(w'))_{j=1}^{J-1}$$

is an additively separable, antisymmetric function of  $w$  and  $w'$  only. This decomposition is key to our partial identification results; it also allows us to construct overidentification tests of Assumptions 1 and 2.

### 1.2 Discussion of the exclusion restriction

The variables in  $W$  function as traditional (nonparametric) instruments: their identifying power stems from their validity and their relevance. Assumption 2 makes a variable  $W$  valid, and it is relevant if the weights  $\lambda(W)$  depend on it. These conditions are satisfied in important classes of applications.

In Markov switching models (surveyed in Kim and Nelson (1999)),  $Y_t$  is usually taken to be an autoregressive process of order  $m$  conditionally on a state variable  $S_t$  that follows a Markov chain. Then Assumptions 1 and 2 are automatically satisfied with  $Y = Y_t$  and  $W = Y_{t-m-1}$ . Moreover, it is easy to see that  $\lambda_j(W) = \Pr(S_t = j | Y_{t-m-1} = W)$  generically depends on  $W$ . Special cases include regime switching and stochastic volatility models.

The assumption imposed in most of the recent literature on misclassified treatment surveyed in Chen, Hong, and Nekipelov (2011) posits independence of observed classification  $T$  and outcome  $Y$  conditional on the true treatment  $T^*$ , which can take values  $t_1, \dots, t_J$ . In this case, Assumptions 1 and 2 are again satisfied with  $W = T$  and  $\lambda_j(W) = \Pr(T^* = t_j | T = W)$ . The weights  $\lambda_j$  depend on  $W$  insofar as the measurement  $T$  is informative about true treatment  $T^*$ .

Unobserved heterogeneity in structural microeconomic models is another source of mixture specifications. Assumptions 1 and 2 hold if we consider outcomes  $Y$  of agents' decisions that are independent of instruments  $W$  conditional on a discrete agent type and exogenous observed heterogeneity. Suitable candidates for  $W$  are variables that affect type distributions without entering utility (such as geographical variables) or without entering the agents' information set at the time of decision. We develop in Appendix A a simple oligopoly model to illustrate this last point.

Economic models of imperfect competition, social interactions, and joint investment with spillovers typically incorporate non-cooperative games in which multiple equilibria are the norm rather than the exception. With a finite set of equilibria, realized outcomes are generated as a mixture.<sup>2</sup> Assumptions 1 and 2 hold if a variable  $W$

<sup>2</sup>We thank Elie Tamer for pointing out this class of applications of the mixture model.

affects the equilibrium selection mechanism without affecting outcomes conditional on the realized equilibrium. We now discuss several frameworks in which Assumption 2 is reasonable.

Policy interventions that affect the equilibrium selection are prime candidates as instruments  $W$ . In the oligopolistic competition analysis of [Ciliberto and Tamer \(2009\)](#), policies aimed at reducing collusion among firms may affect equilibrium selection differentially in regional markets. There is also a sizable literature on coordination failures in macroeconomics and development economics. In their theory of the Big Push, [Murphy, Shleifer, and Vishny \(1989\)](#) proposed subsidizing fixed entry costs in joint investments with spillovers to prevent poverty traps. More generally, fixed cost shifters that do not affect pricing conditional on entry are potential instruments in problems of joint investment with spillovers (see, e.g., [Hendricks and Kovenock \(1989\)](#) for information spillovers). [Cooper and Corbae \(2002\)](#) explained financial collapse through coordination failure in market participation. In this framework, [Ennis and Keister \(2006\)](#) argued that lower tax rates are likely to increase the probability of the Pareto efficient equilibrium being selected, but other types of intervention, such as subsidies, are more likely to be outcome neutral conditional on equilibrium and, hence, satisfy Assumption 2. In [Forbes and Rigobon \(2002\)](#), financial contagion is defined as a jump from a low correlation equilibrium to a high correlation equilibrium. Similarly, [Pesaran and Pick \(2007\)](#) argued that policy interventions are more likely to be effective if “the cause of a crisis is a random jump between equilibria, i.e., contagion” than if “a crisis spreads to other markets because the fundamentals are correlated.” This is exactly the spirit of our Assumption 2.

When social interactions are prevalent, the regional heterogeneity of outcomes across time and space is often attributed to multiple equilibria. The “tipping point” theory of segregation in [Schelling \(1971\)](#) is an early example. The model of wage discrimination through negative stereotypes of [Coate and Loury \(1993\)](#) and the model of criminal activities of [Calvó-Armengol and Zenou \(2004\)](#) also exhibit such multiple equilibria. In all of these cases, history dependence and variations in social norms induce variation in the equilibrium selection mechanism, but they are typically excluded from utility and, hence, leave outcomes conditional on equilibrium unchanged. Any such source of variation can serve as an identifying  $W$ .

## 2. PARTIAL IDENTIFICATION OF TWO-COMPONENT MIXTURES

From now on, we maintain Assumptions 1 and 2, and characterize their empirical content with a constructive characterization of the identified set of Definition 1. Start with the case where the mixture is known to involve exactly two component distributions. We denote  $\lambda_1(w)$  simply by  $\lambda(w)$ , and  $\lambda_0(w) = 1 - \lambda(w)$ .

As discussed in Section 1, to complement the exclusion restriction of Assumption 2, we need minimal variation in the mixture weights. Also, the existence of exactly two components implies restrictions. We posit the following assumption.

ASSUMPTION 3.

- (i) We have  $\Pr(0 < \lambda(W)) \Pr(\lambda(W) < 1) > 0$  and  $\Pr(F_0(Y) = F_1(Y)) < 1$ .
- (ii) There exist  $w_0$  and  $w_1$  in the support of  $W$  such that  $\lambda(w_0) \neq \lambda(w_1)$ .

Assumption 3(i) implies that the mixture does not degenerate to one component and Assumption 3(ii) ensures that  $w$  has identifying power. Note that under Assumptions 1 and 2, Assumption 3 could only fail if  $F(\cdot|w)$  were independent of  $w$ , which is clearly testable.

Since

$$F(y|w_1) - F(y|w_0) = (\lambda(w_1) - \lambda(w_0))(F_1(y) - F_0(y)),$$

the left-hand side is nonzero at any  $y$  where  $F_0$  and  $F_1$  do not coincide. This factorization suggests that we can only identify variation in weights up to a scale factor; therefore, weights are only identified up to (restricted) location–scale transforms. As we see in Section 3, this intuition carries over to mixtures with  $J > 2$  components.

At any such  $y$ , for any  $w$ , we have

$$\frac{F(y|w) - F(y|w_0)}{F(y|w_1) - F(y|w_0)} = \frac{\lambda(w) - \lambda(w_0)}{\lambda(w_1) - \lambda(w_0)}. \tag{2.1}$$

Therefore, the left-hand side of this equation is a function of  $w$  only, which we denote  $\Lambda(w)$ . It is identified from the data, and by construction,  $\Lambda(w_0) = 0$  and  $\Lambda(w_1) = 1$ .

From (2.1), we obtain a two-parameter characterization of the mixture weights that are compatible with the data,

$$\lambda(w) = \phi + \psi \Lambda(w), \tag{2.2}$$

where  $\phi = \lambda(w_0)$  and  $\psi = \lambda(w_1) - \lambda(w_0)$ . Once the parameters  $\phi$  and  $\psi$  are fixed, the component distributions are also identified. Defining  $\delta = F_1 - F_0$ , we have

$$\delta(y) = F_1(y) - F_0(y) = \frac{F(y|w_1) - F(y|w_0)}{\lambda(w_1) - \lambda(w_0)} = \frac{1}{\psi} [F(y|w_1) - F(y|w_0)]. \tag{2.3}$$

By construction,

$$\begin{aligned} F_0(y) &= F(y|w_0) - \lambda(w_0)\delta(y), \\ F_1(y) &= \Delta(y) + F_0(y) \\ &= F(y|w_0) + [1 - \lambda(w_0)]\delta(y). \end{aligned}$$

Since  $\psi \neq 0$  by Assumption 3, we obtain the two-parameter family characterization for the component distributions:

$$F_0(y) = F(y|w_0) - \frac{\phi}{\psi} [F(y|w_1) - F(y|w_0)], \tag{2.4}$$

$$F_1(y) = F(y|w_0) + \frac{1 - \phi}{\psi} [F(y|w_1) - F(y|w_0)]. \tag{2.5}$$

The identified set for the mixture under Assumptions 1–3 is, therefore, determined by the set of admissible values for the pair  $(\phi, \psi)$ . Such a pair is admissible if and only if  $\lambda(w)$  is a probability and the two component distributions  $F_0(y)$  and  $F_1(y)$  are c.d.f.'s.

- First consider the constraints on the weight:  $0 \leq \lambda(w) \leq 1$  for all  $w$ . Defining

$$\bar{\Lambda} = \sup_w \Lambda(w) \quad \text{and} \quad \underline{\Lambda} = \inf_w \Lambda(w), \quad (2.6)$$

these result in two necessary and sufficient conditions on the pair  $(\phi, \psi)$ :

$$0 \leq \phi + \psi \bar{\Lambda} \leq 1 \quad \text{and} \quad 0 \leq \phi + \psi \underline{\Lambda} \leq 1.$$

These conditions (which imply  $\phi > 0$  but do not restrict the sign of  $\psi$ ) are equivalent to  $-\psi \bar{\Lambda} \leq \phi \leq 1 - \psi \bar{\Lambda}$  and  $-\psi \underline{\Lambda} \leq \phi \leq 1 - \psi \underline{\Lambda}$ , and finally to

$$-\min(\psi \bar{\Lambda}, \psi \underline{\Lambda}) \leq \phi \leq 1 - \max(\psi \bar{\Lambda}, \psi \underline{\Lambda}). \quad (2.7)$$

The inequalities above can be expressed in terms of the reparametrization  $(-\phi/\psi, (1-\phi)/\psi)$  as

$$\min\left(\frac{1-\phi}{\psi}, \frac{-\phi}{\psi}\right) \leq \underline{\Lambda} \leq 0 \leq 1 \leq \bar{\Lambda} \leq \max\left(\frac{1-\phi}{\psi}, \frac{-\phi}{\psi}\right).$$

- Let us proceed to the constraints on the component distributions:  $F_0$  and  $F_1$  should be nondecreasing, right-continuous, and have left and right limits 0 and 1. It follows directly from equations (2.4) and (2.5) that the left and right limits of  $F_0$  and  $F_1$  are 0 and 1, and that they are right-continuous. Now consider the monotonicity constraints. For two realizations  $y' > y$  of  $Y$ , denote  $D_k(y, y') = F(y'|w_k) - F(y|w_k) \geq 0$  for  $k = 0, 1$ . We must have

$$D_0(y, y') + \zeta(D_1(y, y') - D_0(y, y')) \geq 0$$

for both  $\zeta = -\phi/\psi$  and  $\zeta = (1-\phi)/\psi$ . This is equivalent to the two conditions

$$\sup_{y' > y; D_1(y, y') > D_0(y, y')} \frac{-D_0(y, y')}{D_1(y, y') - D_0(y, y')} \leq \min\left(-\frac{\phi}{\psi}, \frac{1-\phi}{\psi}\right)$$

and

$$\max\left(-\frac{\phi}{\psi}, \frac{1-\phi}{\psi}\right) \leq \inf_{y' > y; D_1(y, y') < D_0(y, y')} \frac{D_0(y, y')}{D_0(y, y') - D_1(y, y')}.$$

These two conditions, along with (2.7), give the sharp bounds on  $(\phi, \psi)$  and, therefore, on  $(\lambda, F_0, F_1)$ . When outcomes  $y$  are continuously distributed, the analysis is simpler, since the monotonicity constraints become constraints on the densities.

**ASSUMPTION 4.** *The variable  $Y$  is continuously distributed conditional on  $W$ .*



Under Assumption 4, the monotonicity of  $F_0$  and  $F_1$  is equivalent to the non-negativity of their densities:

$$\begin{aligned}
 f_* &:= \sup_{f(y|w_1) > f(y|w_0)} \frac{-f(y|w_0)}{f(y|w_1) - f(y|w_0)} \leq \min\left(-\frac{\phi}{\psi}, \frac{1-\phi}{\psi}\right) \leq 0 \\
 &\leq \max\left(-\frac{\phi}{\psi}, \frac{1-\phi}{\psi}\right) \leq \inf_{f(y|w_0) > f(y|w_1)} \frac{f(y|w_0)}{f(y|w_0) - f(y|w_1)} := f^*.
 \end{aligned}
 \tag{2.8}$$

Denote the likelihood ratio

$$r(y) := \frac{f(y|w_1)}{f(y|w_0)}.$$

Since densities have total mass 1,

$$\int (r(y) - 1)f(y|w_0) dy = 0$$

and so

$$r := \inf_{y \in Y} r(y) < 1 < \sup_{y \in Y} r(y) := \bar{r}.$$

Then

$$f_* = -\frac{1}{\bar{r} - 1} \quad \text{and} \quad f^* = \frac{1}{1 - r}.$$
(2.9)

We therefore have the following characterization of the identified set in the case of two-component mixtures with continuous outcomes; we treat the case of discrete outcomes  $y$  separately in Section 4.2.

**THEOREM 1 (Two-Component Identified Set With Continuous Outcomes).** *Under Assumptions 1, 2, 3, and 4, the component mixtures and mixture weights are identified as a two-parameter family according to (2.2), (2.4), and (2.5), and the identified set for the parameter pair  $(\phi, \psi)$  is*

$$\begin{aligned}
 \{(\phi, \psi) : f_* \leq \min((1 - \phi)/\psi, -\phi/\psi) \leq \underline{\Delta} \text{ and} \\
 \bar{\Lambda} \leq \max((1 - \phi)/\psi, -\phi/\psi) \leq f^*\},
 \end{aligned}$$

where the identified parameters  $\underline{\Delta}$  and  $\bar{\Lambda}$  are defined in (2.6), and  $f_*$  and  $f^*$  are defined in (2.8).

The bounds can be equivalently written in terms of  $(\psi, \phi)$  as

$$\begin{aligned}
 \max(-\underline{\Delta}\psi, -\bar{\Lambda}\psi, \min(1 - \psi f_*, 1 - \psi f^*)) \\
 \leq \phi \leq \min(1 - \underline{\Delta}\psi, 1 - \bar{\Lambda}\psi, \max(-\psi f_*, -\psi f^*)).
 \end{aligned}$$

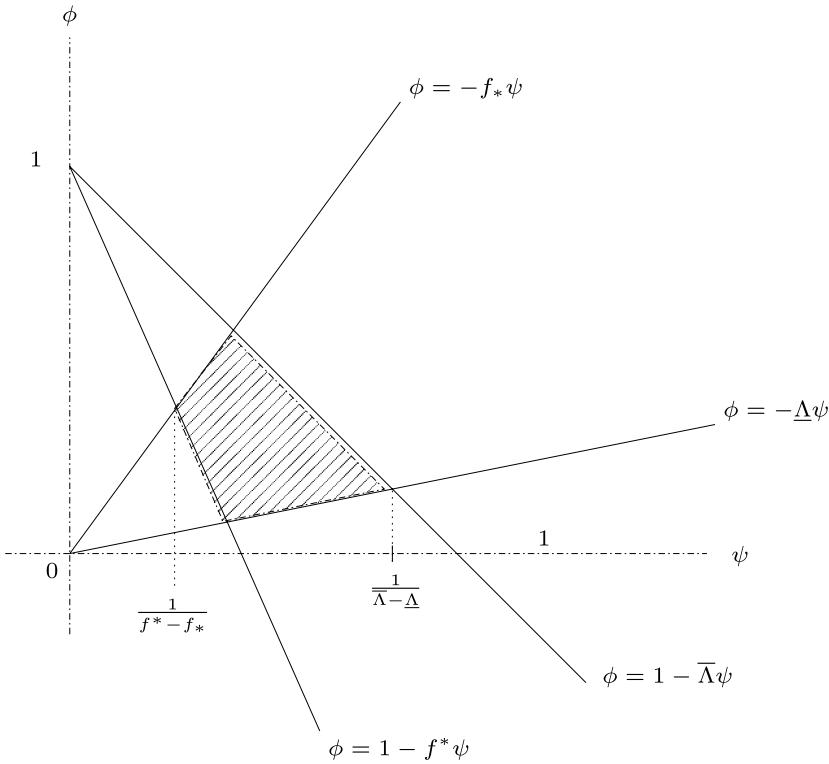


FIGURE 1. The shaded area is the identified region for the pair  $(\psi, \phi)$  in the half-plane  $\psi > 0$ .

While these inequalities look complex, note that this is in great part due to the “labeling problem”: if we decide, for instance, to call “component 1” the component whose weight is larger in  $w_1$  than in  $w_0$ , then  $\psi = \lambda(w_1) - \lambda(w_0) > 0$  and the bounds on  $(\psi, \phi)$  simplify to

$$\max(-\underline{\Lambda}\psi, 1 - \psi f^*) \leq \phi \leq \min(1 - \bar{\Lambda}\psi, -\psi f_*).$$

Figures 1 and 2 represent the identified region for the pair  $(\psi, \phi)$  and the corresponding region for  $(-\phi/\psi, (1 - \phi)/\psi)$ , restricted to  $\psi > 0$ . The identified region with  $\psi < 0$  is symmetric with respect to the  $\psi = 0$  axis in Figure 1 and is obtained by a rotation of angle  $-\pi/2$  around the origin in Figure 2.

It follows from (2.7) and (2.8) that the projection of the identified set on the  $\psi$  axis is a symmetric pair of intervals,

$$(f^* - f_*)^{-1} \leq |\psi| \leq (\bar{\Lambda} - \underline{\Lambda})^{-1}, \tag{2.10}$$

which shows the impact of variation in  $W$  and in  $Y$  on the size of the identified region. If  $W$  induces a large variation in the distribution of  $Y$ , then, by the definition of  $\Lambda(w)$ , the bounds  $\underline{\Lambda}$  and  $\bar{\Lambda}$  will be farther apart and the identified set for  $(\psi, \phi)$  will shrink. Similarly, a large variation in the density of  $Y$  conditional on  $W$  will pull the bounds

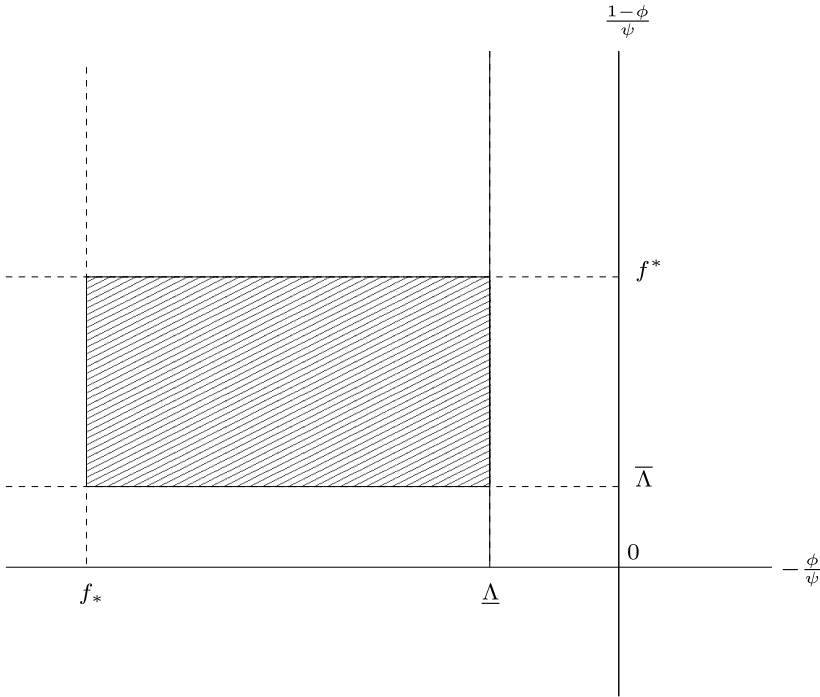


FIGURE 2. The shaded area is the identified region for the pair  $(-\phi/\psi, (1 - \phi)/\psi)$  that parametrizes the two component distributions  $F_1$  and  $F_0$ , restricted to  $\psi > 0$ .

$f^*$  and  $f_*$  closer together and shrink the identified set. This can be seen from Figures 1 and 2: a larger support for  $W$  leads to an increase in  $\bar{\Lambda} - \underline{\Lambda}$  and, hence, to a smaller identification region.

Note that the model is point-identified when  $f_* = \underline{\Lambda}$  and  $f^* = \bar{\Lambda}$ ; again this is testable. Theorem 1 also shows that the model is rejected when  $f_* > \underline{\Lambda}$  or  $f^* < \bar{\Lambda}$ . This provides a test of specification of the model, which involves testing jointly the exclusion restriction and the hypothesis that there are two component distributions in the mixture. We build on this idea in Section 4.1 when we describe our iterative procedure to determine the smallest number of components  $J$  that could have generated the data.

Using equation (2.9), it is easy to see that the following statements hold:

- The model is rejected if and only if

$$\underline{r} < 1 - \frac{1}{\underline{\Lambda}} \quad \text{or} \quad \bar{r} > 1 - \frac{1}{\underline{\Lambda}}.$$

- The model is point-identified if both of these inequalities are replaced with equalities.
- The model is partially identified otherwise.

Point-identification may seem like a rare case, but there are useful classes of models for which the two conditions are binding. If, for instance, the range of the true likelihood ratio  $R(y) = f_1(y)/f_0(y)$  includes 0 and  $+\infty$ , then

$$\underline{r} = \min\left(\frac{\lambda(w_1)}{\lambda(w_0)}, \frac{1 - \lambda(w_1)}{1 - \lambda(w_0)}\right) \quad \text{and} \quad \bar{r} = \max\left(\frac{\lambda(w_1)}{\lambda(w_0)}, \frac{1 - \lambda(w_1)}{1 - \lambda(w_0)}\right),$$

and the model is point-identified whenever  $\lambda(w_0) \neq \lambda(w_1)$ , as it does under Assumption 3(ii). Additional a priori restrictions, such as a monotone likelihood ratio assumption on  $R(y)$ , would allow the analyst to relax these conditions.

Note from (2.3) that any linear functional of  $(F_1 - F_0)$  is identified up to scale. Denote  $E_i$  the expectation operator with respect to  $F_i$ . Then for any function  $h$  of  $y$ , we can test whether  $E_1 h(Y) - E_0 h(Y)$  is zero simply by testing that  $E(h(Y)|W = w)$  depends on  $w$ . If it does, then for any other function  $g$  of  $y$ , the ratio

$$\frac{E_1 g(Y) - E_0 g(Y)}{E_1 h(Y) - E_0 h(Y)}$$

is point-identified.

In the context of a model with randomized assignment and mismeasured treatment, this ratio is simply a relative average treatment effect. Take  $h$  to be the identity function, for instance, while  $g(y) = \mathbb{1}(y \geq a)$ . Then if the average treatment effect on  $Y$  is nonzero, the relative quantile treatment effects

$$\frac{\Pr_1(Y \geq a) - \Pr_0(Y \geq a)}{E_1 Y - E_0 Y}$$

are point-identified for all values of  $a$ .

### 3. FINITE MIXTURES OF ARBITRARY ORDER

We now turn to general partial identification results. We first assume that the true number of mixture components is known and equal to  $J$ . The next section extends the identification results to the case of an unknown number of mixture components. Under Assumptions 1 and 2, we recall that for any  $(y, w, w_0)$ ,

$$F(y|w) - F(y|w_0) = \sum_{j=1}^{J-1} (\lambda_j(w) - \lambda_j(w_0))(F_j(y) - F_0(y)) = \boldsymbol{\psi}(w)' \boldsymbol{\delta}(y),$$

where (dropping the dependence on  $w_0$  from the notation) we define  $\boldsymbol{\psi}(w)$  as the  $(J - 1)$  vector with  $j$ th component  $\psi_j(w) := \lambda_j(w) - \lambda_j(w_0)$  and define  $\boldsymbol{\delta}(y)$  as the  $(J - 1)$  vector with  $j$ th component  $\delta_j(y) := F_j(y) - F_0(y)$ . Take the  $(J - 1)$  factor model

$$1(Y < y|W = w) - 1(Y < y|W = w_0) = \boldsymbol{\psi}(w)\boldsymbol{\delta}(y) + \varepsilon(w, y),$$

where  $\varepsilon(w, y)$  has zero expectation conditional on  $W = w$ . Factors and their loadings are only identified up to a change-of-basis transform, which corresponds to the scale factor

$\lambda(w_1) - \lambda(w_0)$  in Section 2. And just as in Section 2, only variations in weights can be identified, up to a change of basis.

As in the case of two components, we need sufficient variability of mixture weights to complement the exclusion restriction of Assumption 2. We therefore state the analogue of Assumption 3 in the case of  $J$  component distributions.

**ASSUMPTION 5 (Relevance).** *There exist  $(w_0, w_1, \dots, w_{J-1})$  in the support of  $W$  such that the  $(J-1) \times (J-1)$  matrix  $\Psi$  with  $j$ th column  $\psi(w_j)$  is invertible.*

Note that Assumption 5 immediately implies an order condition: the support of  $W$  must contain at least  $J$  distinct points. Under Assumption 5, let  $\mathbf{h}_c(y)$  denote the  $(J-1)$  vector with  $j$ th component  $F(y|w_j) - F(y|w_0)$ . Then

$$\mathbf{h}_c(y) = \Psi^t \boldsymbol{\delta}(y),$$

so that  $\boldsymbol{\delta}(y) = (\Psi^t)^{-1} \mathbf{h}_c(y)$ . This translates immediately into the identification of component distributions as a  $J(J-1)$  parameter family,

$$\text{for all } j = 0, \dots, J-1, \quad F_j(y) = F(y|w_0) + (\mathbf{e}_j - \boldsymbol{\phi})^t (\Psi^t)^{-1} \mathbf{h}_c(y), \quad (3.1)$$

where  $\mathbf{e}_j$  is the unit vector with a 1 in the  $j$ th row, with the convention that  $\mathbf{e}_0$  is the zero vector and  $[\ ]_j$  denotes the  $j$ th component of the vector inside the brackets. The component distributions are identified in equation (3.1) up to the  $J(J-1)$  unknown parameters that define  $\boldsymbol{\phi}$  and  $\Psi$ , since all other quantities involved, namely  $F(y|w_0)$  and  $\mathbf{h}_c(y)$ , are point-identified.

Now assume that there is sufficient variation in  $\boldsymbol{\delta}(y)$ .

**ASSUMPTION 6 (Rank).** *There exist  $(y_1, \dots, y_{J-1})$  in the support of  $Y$  such that the  $(J-1) \times (J-1)$  matrix  $\Delta$  with  $j$ th column  $\boldsymbol{\delta}(y_j)$  is invertible.*

Again, an order condition immediately arises: under Assumption 6,  $Y$  must have at least  $J$  distinct points of support. Note that if the number of distinct component distributions is assumed to be exactly equal to  $J$ , this order condition is automatically satisfied.

Assumptions 5 and 6 both relate to unobservable quantities. We could alternatively have used the following Assumption 7, which is directly testable from the data.

**ASSUMPTION 7.** *There exist  $(w_0, \dots, w_{J-1})$  in the support of  $W$  and  $(y_1, \dots, y_{J-1})$  in the support of  $Y$  such that the  $(J-1) \times (J-1)$  matrix  $\mathbf{H}$  with  $j$ th column  $\mathbf{h}_c(y_j)$  is invertible.*

The  $(J-1) \times (J-1)$  matrix  $\mathbf{H}$  is the product of the two  $(J-1) \times (J-1)$  matrices,  $\Psi$  and  $\Delta$ . The following lemma follows immediately.

**LEMMA 1 (Testability of Rank Conditions).** *Under Assumptions 1 and 2, Assumptions 5 and 6 are equivalent to Assumption 7.*

Under Assumptions 5 and 6 (or Assumption 7), we can now identify the mixture weights as a  $J(J - 1)$  family. Indeed, for all  $y, w$ , we have

$$\begin{aligned} F(y|w) - F(y|w_0) &= \boldsymbol{\psi}(w)^t \boldsymbol{\delta}(y) \\ &= \boldsymbol{\psi}(w)^t (\boldsymbol{\Psi}^t)^{-1} \mathbf{h}_{\mathbf{c}}(y), \end{aligned}$$

so that, denoting  $\mathbf{h}_{\mathbf{r}}(w)$  the identified  $(J - 1)$  vector with  $j$ th component  $F(y_j|w) - F(y_j|w_0)$ , we have

$$\mathbf{h}_{\mathbf{r}}(w)^t = \boldsymbol{\psi}(w)^t (\boldsymbol{\Psi}^t)^{-1} \mathbf{H},$$

and we finally obtain identification of the mixture weights as a two-parameter family.

More precisely, call  $\boldsymbol{\lambda}(w)$  the (unknown) vector of mixture weights with  $j$ th component  $\lambda_j(w)$ ,

$$\boldsymbol{\lambda}(w) = \boldsymbol{\phi} + \boldsymbol{\psi}(w) = \boldsymbol{\phi} + \boldsymbol{\Psi}(\mathbf{H}^t)^{-1} \mathbf{h}_{\mathbf{r}}(w), \tag{3.2}$$

where  $\boldsymbol{\Lambda}(w) = (\mathbf{H}^t)^{-1} \mathbf{h}_{\mathbf{r}}(w)$  is the analogue of the identified  $\boldsymbol{\Lambda}(w)$  function of the two-component case. To characterize the identified set, we only need to derive sharp bounds for  $(\boldsymbol{\phi}, \boldsymbol{\Psi})$ . As in the case of the two-component mixture, we obtain these bounds by imposing probability constraints on  $\boldsymbol{\lambda}(w)$  and monotonicity constraints on the component distributions  $F_j(y), j = 0, 1, \dots, J - 1$ .

- *Probability constraints:* We need  $\mathbf{0} \leq \boldsymbol{\lambda}(w)$  and  $\mathbf{1}^t \boldsymbol{\lambda}(w) \leq 1$  on the mixture weights. Hence, we require

$$\mathbf{0} \leq \boldsymbol{\phi} + \boldsymbol{\Psi}(\mathbf{H}^t)^{-1} \mathbf{h}_{\mathbf{r}}(w) \quad \text{and} \quad \mathbf{1}^t (\boldsymbol{\phi} + \boldsymbol{\Psi}(\mathbf{H}^t)^{-1} \mathbf{h}_{\mathbf{r}}(w)) < 1$$

for all  $w$  in the support of  $\mathcal{W}$ . These are linear inequalities in  $(\boldsymbol{\phi}, \boldsymbol{\Psi})$ ; as such, they only need to be imposed at the extreme points of the convex hull of the range of  $w \mapsto \boldsymbol{\Lambda}(w) = (\mathbf{H}^t)^{-1} \mathbf{h}_{\mathbf{r}}(w)$ .

- *Monotonicity constraints:* As with the case of two components, equation (3.1) implies directly that the  $F_j$ 's range from 0 to 1. We again treat the case of discrete supports separately; here we assume that outcomes are continuously distributed, as in Assumption 4. Denote  $f(y|w)$  the density of outcomes conditional on  $w$  and denote  $\mathbf{h}'_{\mathbf{c}}(y)$  the derivative of  $\mathbf{h}_{\mathbf{c}}(y)$ ; the monotonicity constraints on the component distributions are

$$\text{for all } j = 0, 1, \dots, J - 1, \quad f(y|w_0) + (\mathbf{e}_j - \boldsymbol{\phi})^t (\boldsymbol{\Psi}^t)^{-1} \mathbf{h}'_{\mathbf{c}}(y) \geq 0$$

for all  $y$  in the domain of  $Y$ . These inequalities are no longer linear in  $(\boldsymbol{\phi}, \boldsymbol{\Psi})$ , but they are linear in the transformed parameters  $\boldsymbol{\Omega}_j = (\mathbf{e}_j - \boldsymbol{\phi})^t (\boldsymbol{\Psi}^t)^{-1}$ . Therefore, they only need to be checked at the extreme points of the range of the function  $\mathcal{F}(y) := -\mathbf{h}'_{\mathbf{c}}(y)/f(y|w_0)$ .

The previous discussion is summarized in the following theorem, which we prove in Appendix B.

**THEOREM 2 (Identified Set).** *The identified set for the component distributions and the mixture weights under Assumptions 1, 2, 4, and 7 is the  $J(J - 1)$  parameter family defined by equations (3.1) and (3.2) along with the following constraints on  $(\boldsymbol{\phi}, \boldsymbol{\Psi})$ :*

- *The linear constraints  $\boldsymbol{\phi} + \boldsymbol{\Psi}\mathbf{e} > 0$  and  $\mathbf{1}'(\boldsymbol{\phi} + \boldsymbol{\Psi}\mathbf{e}) < 1$  for all extreme points  $\mathbf{e}$  of the convex hull of the range of the identified function  $w \mapsto \Lambda(w) = (\mathbf{H}^t)^{-1}\mathbf{h}_r(w)$ .*
- *The quadratic constraints  $\mathbf{f}'\boldsymbol{\Psi}^{-1}(\mathbf{e}_j - \boldsymbol{\phi}) \leq 1$  for  $j = 0, \dots, J - 1$  and for all extreme points  $\mathbf{f}$  of the convex hull of the range of the identified function  $y \mapsto \mathcal{F}(y) := -\mathbf{h}'_c(y)/f(y|w_0)$ .*

The hypotheses of Theorem 2 preclude discrete outcomes and require a priori knowledge of the true number of component distributions. The next section shows that these limitations are superficial, as the same reasoning can be applied to discrete outcomes and unknown mixture order. Section 4.2 also shows how to considerably reduce the computational burden associated with the construction of the identified set, with a view to form confidence regions with traditional partial identification inference procedures.

#### 4. EXTENSIONS

We now move beyond the assumptions of Theorem 2 to consider the determination of the order  $J$  of the mixture, and the case of discrete-valued outcomes.

##### 4.1 Determining $J$

Theorem 2 assumes that the analyst knows the exact number of distinct component distributions. In fact, a simple iterative procedure allows us to determine the number of components, and the identified set for the component distributions and mixture weights.<sup>3</sup>

Start with  $J = 2$ . Note that the true number of components is at least 2 under Assumption 3.

1. Construct the identified set according to the procedure in Section 3.
2. If step 1 yields a nonempty identified set, the mixture model with at most  $J$  components cannot be rejected. The  $J$  identifies the smallest number of components that could have generated the data.
3. If the identified set in step 1 is empty, the mixture model with a maximum of  $J$  components is rejected. Then make  $J \leftarrow J + 1$  and return to step 1.

##### 4.2 Discrete outcomes: Latent class analysis

The identification results of Theorem 2 rely on Assumption 4, which rules out discrete outcomes. However, most of the analysis carries over with simple changes in notation.

<sup>3</sup>We thank Ismael Mourifié for suggesting this iterative procedure.

To emphasize it, we retain the same notation for slightly different objects, with probability mass functions replacing probability distribution functions.

One substantial difference is that the true number of mixture component distributions is directly identified from the matrix of conditional probabilities. Let the support of  $Y$  be  $\{y_1, \dots, y_N\}$  and let that of  $W$  be  $\{w_0, w_1, \dots, w_{M-1}\}$ . Write  $\Pr(y|w)$  for the probability  $\Pr(Y = y|W = w)$  of outcome  $y$  conditional on  $W = w$ . First, note that under Assumption 1, there cannot be more than  $\min(M, N)$  components. The following lemma identifies the true number of component distributions.

**LEMMA 2** (Mixture Order for Finite Outcomes). *Under Assumptions 1 and 2 with  $J = \min(M, N)$ , the number of nonzero weights and distinct components is  $(K + 1)$ , where  $K$  is the rank of the  $(M - 1) \times N$  matrix with  $(i, j)$ th entry  $\Pr(y_j|w_i) - \Pr(y_j|w_0)$ .*

With  $K$  defined as in Lemma 2 above, and suitable relabeling of the supports of  $Y$  and  $W$ , we can assume that the  $K \times K$  matrix  $\mathbf{H}$  with  $(i, j)$ th entry  $\Pr(y_j|w_i) - \Pr(y_j|w_0)$  is invertible. As before, call  $\mathbf{h}_r(w_i)$  its  $i$ th row and call  $\mathbf{h}_c(y_j)$  its  $j$ th column. Then, following the same reasoning as in Section 3, we obtain identification of the component probabilities  $P_j$  and mixture weights  $\lambda_j$ ,  $j = 0, 1, \dots, J - 1$ , as a  $J(J - 1)$  parameter family, with the  $(J - 1)$  vector  $\boldsymbol{\phi}$  and the  $(J - 1) \times (J - 1)$  matrix  $\boldsymbol{\Psi}$  as parameters,

$$P_j(y_l) = P(y_l|w_0) + (\mathbf{e}_j - \boldsymbol{\phi})^t (\boldsymbol{\Psi}^t)^{-1} \mathbf{h}_c(y_l), \quad (4.1)$$

$$\lambda(w_k) = \boldsymbol{\phi} + \boldsymbol{\Psi} (\mathbf{H}^t)^{-1} \mathbf{h}_r(w_k) \quad (4.2)$$

for all  $l = 1, \dots, N$ , all  $k = 1, \dots, M$ , and all  $j = 0, 1, \dots, J - 1$ , where for  $j \geq 1$ ,  $\mathbf{e}_j$  is the unit vector with a 1 in the  $j$ th row and  $\mathbf{e}_0$  is a  $(J - 1)$  vector of zeros.

Characterizing the identified set for the mixture requires identifying sharp bounds for the parameter pair  $(\boldsymbol{\phi}, \boldsymbol{\Psi})$ , which are, as before,  $(\mathbf{e}_j - \boldsymbol{\phi})^t (\boldsymbol{\Psi}^t)^{-1} \mathbf{e} \leq 1$  for  $\mathbf{e}$  in the union of the ranges of  $y \mapsto -\mathbf{h}_c(y)/P(y|w_0)$  and  $y \mapsto \mathbf{h}_c(y)/(1 - P(y|w_0))$ , and  $0 \leq \boldsymbol{\phi} + \boldsymbol{\Psi} \mathbf{e}$  and  $\mathbf{1}^t (\boldsymbol{\phi} + \boldsymbol{\Psi} \mathbf{e}) < 1$  for all extreme points  $\mathbf{e}$  of the convex hull of the range of the identified function  $w \mapsto \boldsymbol{\Lambda}(w) = (\mathbf{H}^t)^{-1} \mathbf{h}_r(w)$ .

Consider now the computational aspects of the problem of checking whether a particular choice of  $(\boldsymbol{\phi}, \boldsymbol{\Psi})$  belongs to the identified set, hence whether a particular choice of mixture model is admissible. Call  $A$  the convex hull of the collection of points in  $\mathbb{R}^M$  with coordinates  $\mathbf{h}_c(y_l)/P(y_l|w_0)$  or  $\mathbf{h}_c(y_l)/(1 - P(y_l|w_0))$ ,  $l = 1, \dots, N$ , and call  $B$  the convex hull of the collection of points in  $\mathbb{R}^N$  with coordinates  $\boldsymbol{\Lambda}(w_k)$ ,  $k = 1, \dots, M$ . Checking that a  $(\boldsymbol{\phi}, \boldsymbol{\Psi})$  pair is admissible is equivalent to checking the linear constraints  $(\mathbf{e}_j - \boldsymbol{\phi})^t (\boldsymbol{\Psi}^t)^{-1} \mathbf{e} \leq 1$  for all extreme points  $\mathbf{e}$  of  $A$  and the linear constraints  $\boldsymbol{\phi} + \boldsymbol{\Psi} \mathbf{e} > 0$  for all extreme points  $\mathbf{e}$  of  $B$ . The problem of finding the extreme points of the convex hull of a collection of points is a classical one and numerous algorithms exist (see, for instance, Matoušek (2002)) for which off-the-shelf implementations abound. The Matlab *ConvexHull* command is one of them. The advantages of the extreme points method are both computational and statistical. First, the linear constraints are checked on a reduced number of points, producing computational efficiency gains. Second and more importantly, it reduces the number of inequalities to check in the construction of a confidence region for the identified set, thereby reducing the conservativeness of the region as in Chernozhukov, Hong, and Tamer (2007).



CONCLUDING REMARKS

Finite mixtures are pervasive in econometrics, yet most of the literature has imposed strong parametric restrictions so as to estimate them. We fully characterized the identified region under an exclusion restriction that is quite natural in some important classes of models.

In the two-component case, point-identification can be obtained under two additional restrictions. One can, for instance, impose that one component dominates in the left tail and the other one dominates in the right tail. In Henry, Jochmans, and Salanié (2013), we explore the asymptotic properties of an estimator that relies on tail dominance.

Although the case of two-component mixtures is very important in applications, inference for partially identified finite mixtures of more than two components is a natural next step in this research program. We are currently working to adapt the literature on estimation of partially identified models defined by moment inequalities. Finally, one could combine our exclusion restriction with others to achieve tighter identification. The repeated measurement literature is a case in point: the results of Bonhomme, Jochmans, and Robin (2012), for instance, can be integrated with ours.

APPENDIX A: OLIGOPOLY MODEL

Consider an oligopoly with  $N$  firms. Each firm  $i$  operates with costs of production  $C_i(\cdot)$  and faces demand  $D_i(p_i, p_{-i}, s)$ , where the demand parameter  $s$  can take on two values  $\bar{s} > \underline{s}$ .

The timing of the game and the information structure are as the follows.

- Cost functions  $C_i$  are realized.
- Each firm observes its own cost along with a private signal  $s_i$  that is informative on other firm's costs and on the state  $s$ .
- Firms simultaneously choose prices  $p_i$  to maximize their expected profits.
- Then  $s$  is realized and sales are made.
- The econometrician later observes noisy measurements of costs, prices, sales, and profits of all firms, which we collect in four  $N$ -vectors,  $\tilde{\mathbf{D}}$ ,  $\tilde{\mathbf{p}}$ ,  $\tilde{\mathbf{C}}$ , and  $\tilde{\boldsymbol{\pi}}$ .

We focus on the distribution of observed sales conditional on observed profits, prices, and costs:

$$F(\tilde{\mathbf{D}}|\tilde{\boldsymbol{\pi}}, \tilde{\mathbf{p}}, \tilde{\mathbf{C}}) = F(\tilde{\mathbf{D}}|\tilde{\boldsymbol{\pi}}, \tilde{\mathbf{p}}, \tilde{\mathbf{C}}, s = \bar{s}) \Pr(s = \bar{s}|\tilde{\boldsymbol{\pi}}, \tilde{\mathbf{p}}, \tilde{\mathbf{C}}) + F(\tilde{\mathbf{D}}|\tilde{\boldsymbol{\pi}}, \tilde{\mathbf{p}}, \tilde{\mathbf{C}}, s = \underline{s}) \Pr(s = \underline{s}|\tilde{\boldsymbol{\pi}}, \tilde{\mathbf{p}}, \tilde{\mathbf{C}}).$$

Now assume that

- (i) prices are observed by the econometrician without measurement error,  $\tilde{\mathbf{p}} = \mathbf{p}$ ,
- (ii) observed demand and profits are conditionally independent,

$$\tilde{\mathbf{D}} \perp\!\!\!\perp \tilde{\boldsymbol{\pi}} | (\mathbf{p}, \tilde{\mathbf{C}}, s).$$

When these conditions hold, observed profits  $\tilde{\pi}$  no longer appear in the conditional distributions  $F(\tilde{\mathbf{D}}|\tilde{\pi}, \mathbf{p}, \tilde{\mathbf{C}}, s)$ , so that Assumption 2 applies with  $y = \tilde{\mathbf{D}}$  as the outcome and  $w = \tilde{\pi}$  as the instrument, and with covariates  $x$  that contain  $(\mathbf{p}, \tilde{\mathbf{C}}, s)$ .

A variety of more primitive assumptions imply condition (ii) above. If measurement errors are classical (independent of all true values), then condition (ii) holds if the measurement errors on demand are independent of those on profits and on costs. Both conditions hold, for instance, in [Hendricks, Pinkse, and Porter \(2003\)](#), where ex post information is obtained on the value of oil tracts in wildcat lease contracts.

#### APPENDIX B: PROOFS

**PROOF OF THEOREM 1.** Theorem 1 is a special case of Theorem 2. However, proving it directly simplifies notation and helps gain intuition toward the proof of the more general case.

We already showed in the main text that Assumptions 1–4 imply the set of inequalities on the pair  $((1 - \phi)/\psi, -\phi/\psi)$  that appears in Theorem 1. The set of inequalities on  $(\psi, \phi)$  follows immediately. We still need to prove that the implied bounds on  $(F_0, F_1, \lambda)$  do not depend on the choice of  $w_1$  and  $w_0$ .

To see this, take any choice  $(w_0^1, w_1^1)$  of  $(w_0, w_1)$ , along with any  $(\phi^1, \psi^1)$ . The corresponding mixture weights and component functions  $\lambda^1$ ,  $F_0^1$ , and  $F_1^1$  are

$$\lambda^1(w) = \phi^1 + \psi^1 \frac{\lambda(w) - \lambda(w_0^1)}{\lambda(w_1^1) - \lambda(w_0^1)},$$

$$F_0^1(y) = F(y|w_0^1) - \frac{\phi^1}{\psi^1} (F(y|w_1^1) - F(y|w_0^1)),$$

$$F_1^1(y) = F(y|w_0^1) + \frac{1 - \phi^1}{\psi^1} (F(y|w_1^1) - F(y|w_0^1)).$$

The last two equations can also be rewritten as

$$F_0^1(y) = F_0(y) + \left( \lambda(w_0^1) - \frac{\phi^1}{\psi^1} (\lambda(w_1^1) - \lambda(w_0^1)) \right) (F_1(y) - F_0(y)), \quad (\text{B.1})$$

$$F_1^1(y) - F_0^1(y) = \frac{\lambda(w_1^1) - \lambda(w_0^1)}{\psi^1}. \quad (\text{B.2})$$

For any other choice  $(w_0^2, w_1^2)$ , define  $(\phi^2, \psi^2)$  such that the two functions  $\lambda^1$  and  $\lambda^2$  coincide. This is always possible: we only need

$$\frac{\psi^2}{\lambda(w_1^2) - \lambda(w_0^2)} = \frac{\psi^1}{\lambda(w_1^1) - \lambda(w_0^1)},$$

$$\phi^2 - \lambda(w_0^2) \frac{\psi^2}{\lambda(w_1^2) - \lambda(w_0^2)} = \phi^1 - \lambda(w_0^1) \frac{\psi^1}{\lambda(w_1^1) - \lambda(w_0^1)}.$$

Moreover, equation (B.2) shows that with this choice,  $F_1^2 - F_0^2 \equiv F_1^1 - F_0^1$ ; and it easy to check in equation (B.1) that  $F_0^2 \equiv F_0^1$ .

We still need to check that if  $(\phi^1, \psi^1)$  satisfies the inequalities in the theorem for  $(w_0^1, w_1^1)$ , then  $(\phi^2, \psi^2)$  also does for  $(w_0^2, w_1^2)$ . But since the former set of inequalities comprises necessary and sufficient conditions for  $\lambda^1$  to be a probability and for  $(F_0^1, F_1^1)$  to be c.d.f.'s, and since  $(\lambda^2, F_0^2, F_1^2)$  coincides with  $(\lambda^1, F_0^1, F_1^1)$ , this holds by construction.  $\square$

**PROOF OF THEOREM 2.** Again, we only need to show that the constraints are not affected by the choice of  $w_0, w_1, \dots, w_{J-1}$  and  $y_1, \dots, y_{J-1}$ .

We proceed as with the proof of Theorem 1. Consider any choices  $\mathbf{w}^1 = (w_0^1, \dots, w_{J-1}^1)$  and  $\mathbf{y}^1 = (y_1^1, \dots, y_{J-1}^1)$  that satisfy Assumptions 5 and 6, and any  $(\phi^1, \Psi^1)$ . Then we construct

$$\lambda^1(w) = \phi^1 + \Psi^1((\mathbf{H}^1)^t)^{-1} \mathbf{h}_r^1(w), \tag{B.3}$$

$$F_j^1(y) = F(y|w_0^1) + (\mathbf{e}_j - \phi^1)^t ((\Psi^1)^t)^{-1} \mathbf{h}_c^1(y), \tag{B.4}$$

where  $\mathbf{h}_c^1(y)$  is the  $(J - 1)$  vector with  $j$ th component  $F(y|w_j^1) - F(y|w_0^1)$ ,  $\mathbf{h}_r^1(w)$  is the  $(J - 1)$  vector with  $j$ th component  $F(y_j|w) - F(y_j|w_0^1)$ , and  $\mathbf{H}$  is the matrix with  $(i, j)$ th element  $F(y_j|w_i^1) - F(y_j|w_0^1)$ .

Now take an alternative choice  $(\mathbf{w}^2, \mathbf{y}^2)$ , and choose  $\phi^2$  and  $\Psi^2$  so that  $\lambda^2 \equiv \lambda^1$ . Since  $[\mathbf{h}_r^1(w)]_j = (\delta(y_j))^t (\lambda(w) - \lambda(w_0^1))$ , this boils down to

$$\Psi^2((\mathbf{H}^2)^t)^{-1} (\Delta^2)^t = \Psi^1((\mathbf{H}^1)^t)^{-1} (\Delta^1)^t, \tag{B.5}$$

$$\phi^2 - \Psi^2((\mathbf{H}^2)^t)^{-1} (\Delta^2)^t \lambda(w_0^2) = \phi^1 - \Psi^1((\mathbf{H}^1)^t)^{-1} (\Delta^1)^t \lambda(w_0^1), \tag{B.6}$$

which are the multidimensional analogues of equations (B.1) and (B.2). They clearly have a unique solution in  $(\phi^2, \Psi^2)$  under our assumptions.

Moreover, equation (B.5) implies

$$((\Psi^1)^t)^{-1} = ((\Psi^2)^t)^{-1} \mathbf{H}^2 (\Delta^2)^{-1} \Delta^1 (\mathbf{H}^1)^{-1}$$

so that, using equation (B.4),

$$\begin{aligned} F_j^1(y) - F_0^1(y) &= (\mathbf{e}_j)^t ((\Psi^1)^t)^{-1} \mathbf{h}_c^1(y) \\ &= (\mathbf{e}_j)^t ((\Psi^2)^t)^{-1} \mathbf{H}^2 (\Delta^2)^{-1} \Delta^1 (\mathbf{H}^1)^{-1} \mathbf{h}_c^1(y). \end{aligned}$$

Now  $[\mathbf{h}_c^1(y)]_j = (\delta(y))^t (\lambda(w_j^1) - \lambda(w_0^1))$ , hence, rewriting (B.4) for  $j = 0$  as

$$\begin{aligned} F_0^2(y) - F_0^1(y) &= (\lambda(w_0^2) - \lambda(w_0^1))^t \delta(y) \\ &\quad - (\phi^2)^t ((\Psi^2)^t)^{-1} \mathbf{h}_c^2(y) + (\phi^1)^t ((\Psi^1)^t)^{-1} \mathbf{h}_c^1(y), \end{aligned}$$

we get  $F_0^2 \equiv F_0^1$ .

We conclude as in the proof of Theorem 1 by noting that  $(\phi^2, \Psi^2)$  satisfies the constraints in Theorem 2 for  $(\mathbf{w}^2, \mathbf{y}^2)$  if  $(\phi^1, \Psi^1)$  does for  $(\mathbf{w}^1, \mathbf{y}^1)$ . As before, we have two alternative expressions for the same weights and the same component distributions. One of the expressions satisfies the constraints of Theorem 2, hence so must the other by construction.  $\square$

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